



## So You Think You Want a Job in the Home Performance Industry?

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### Congratulations!

If you're researching careers in the residential home performance industry before spring of 2010, you're ahead of the game. We at Recurve believe making homes more comfortable, healthier and more energy efficient is our nation's solution to current workforce AND energy problems.

If you're interested in knowing the anticipated growth of energy efficiency-related occupations in the Bay Area over the next three years, download the white paper written by the Centers of Excellence. The full document, which is located at [www.coecc.net/energy](http://www.coecc.net/energy), provides details of the work and an insight as to the qualifications needed. Download the "Bay Area" version if you're interested in jobs in Northern California.

Two organizations one should research regarding the industry are: California Building Performance Contractors Association = [www.cbPCA.org](http://www.cbPCA.org), and [www.ashrae.org](http://www.ashrae.org) = American Society of Heating, Refrigeration and Air-Conditioning Engineers. You should also visit [www.resnet.us](http://www.resnet.us) (Residential Energy Services Network) and [www.bpi.org](http://www.bpi.org) (Building Performance Institute, Inc.). BPI accreditation is the most respected in the home performance industry and will likely become the national standard in 2010. You may also want to read up on residential energy efficiency in general at <http://www.flexyourpower.org/>.

If you're interested in free courses in the S.F. Bay Area, check out the Pacific Energy Center in San Francisco. They offer a wide variety of courses on residential energy efficiency and auditing: <http://www.pge.com/pec/>

Who represents our industry in Washington, D.C.? Check out [www.encyfirst.org](http://www.encyfirst.org), an organization launched by our President, Matt Golden.

If you'd like to read a good book on what we do, try *Residential Energy* by John Krigger and Chris Dorsi. This textbook is available online through major book sellers or at the company's website: [www.srmi.biz](http://www.srmi.biz), that's Saturn Resource Management. Saturn also offers \$600.00 online HERS (Home Energy Rating System) course that teaches the basics of building science.

### Positions we hire for most?

Laborers/Home Performance Retrofitters: those who retrofit the home. Light construction experience or hands-on training (as opposed to classroom/academic training) required; electrical, plumbing and/or HVAC a plus. The physical requirements for this position are **extreme**. See our recruiting video for details:

<http://www.sustainablespaces.com/about/careers/>

Auditors/Home Performance Technicians: those who audit homes and act as client educators and our sales force. The physical requirements for this position are quite demanding. One should be able to belly-crawl across attic trusses and inside crawlspaces. See our recruiting video for details:

<http://www.sustainablespaces.com/about/careers/>

### Interested in making improvements to your own home?

Try [www.recurve.com](http://www.recurve.com) between Napa and San Jose, Ca.

### Not sure yet where you fit in?

Then keep researching. Once *financial incentives* are offered, we know that a huge workforce will be needed to make energy-focused improvements nationwide. As Hilda Solis, our Secretary of Labor for the U.S. D.O.L. (BTW: from my home town of El Monte, CA) says, ". . . there is a place for you in the green economy."